Contingency Contracting Training

Cultural and Situational Awareness

Agile Contracting Support…Anytime… Anywhere

Current a/o 15 Dec

Overview

- Key Points
- Business Advisor Considerations
- Anti-Terrorism and Security
- Anti-Terrorist Countermeasures
- Operations Security (OPSEC) Awareness
- Communication with Vendors

Key Points

- Contingency Contracting Officers (CCO) must be familiar with the statutes, directives, treaties, and agreements that will affect contracting operations when deployed.

- Seek guidance from the Host Nation Support Team, Command J-4, and the United States (US) embassy.

- Much of the business conducted by contractors overseas is by negotiation. Negotiating for lower prices should be considered a normal business practice.

- Be aware of anti-terrorism countermeasures and security.

- Maintain information operations security in all your activities.

Business Advisor Considerations

- Ethics: CCOs must ensure appropriate ethic policies are observed, especially in foreign countries
  - Be conscious of local culture "kickbacks," "finder's fees," exchange of gifts or other illegal gratuities
  - When procurement integrity conflicts with local business practices, the CCO must explain to contractors the restrictions placed on U.S. procurement officials

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Anti-Terrorism and Security

- Cultural Awareness
  - Learn as much about the country you'll be deployed to before/after arrival, understand the culture and customs
  - Establish rapport with local vendors and nationals
  - Learn as much as the language as possible
  - Recognize the differences of their lifestyle and habits
- Threat Factors and Target Selection
  - Ask your intel officer or chain of command for info on terrorist groups in your area and stay alert to local news
  - Be attentive to your surroundings and what is happening around you as you may be vulnerable to terrorist attacks at anytime … be ready to react at the first sign of danger

Anti-Terrorism and Security

- Are there terror groups in the area?
- Are they violent?
- Do they attack Americans?
- How active are they?
- How sophisticated are they?
- How do they operate?
- What is their level of popular support?
- Are there common tactics?
- Target Selection and Target Identification

Anti-Terrorist Countermeasures

- Target Identification
  - Try to see yourself as a terrorist might, do you stand out?
  - Protect your personal info to minimize your exposure
  - "Blend in" with your surroundings to remain anonymous
- The 6 Anti-Terrorism Countermeasures:
  - Air Travel
  - Government Facilities
  - Ground Travel and Individual Measures
  - Hostage Survival
  - Hotel Security
  - Protecting Residence

- OPSEC Defined
  - The process of denying adversaries information about our capabilities and intentions by identifying, controlling, and protecting indicators associated with the planning and conduct of military operations or exercises
- The OPSEC Process
  - OPSEC is a continuous, systematic process involving security and common sense, steps in the process are:
    - Know your unit's mission
    - Recognize the adversary intel threat to your unit
    - Identifying indicators which might disclose this info
    - Developing protective measures to eliminate them

Communication with Vendors

- Communication with Vendors
  - Cell phones and e-mail are generally not over secure lines

  - Over time you will develop rapport with contractors, be wary when talking with them as a bond of trust will happen until they ask questions like
    - Is there an exercise happening?
    - How many people are on the base?
    - Are more personnel coming in soon?
- Be aware of what you say when corresponding with your vendor base as Elicitation, Espionage, and Subversion techniques could be used right in front of your eyes…

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